UNIVERSITY OF PORTSMOUTH

UNIVERSITY OF Southampton

Access to Funding Support Workshop

In collaboration with SIGHT and FortisNet

SIGHT

What to think about when applying for medtech grant funding

- **Work with a hospital partner**
- **Incorporate the patient perspective**
- **Consider the NIHR perspective (research arm of NHS)**

Portsmouth Technologies Trials Unit provides skilled staff in key areas: Study development and grant applications, trial set up and delivery, patient, public and community engagement - visit PTTU.org.uk

Top tips when bid writing

TREAT YOUR BID AS MILESTONE ZERO

Milestone Zero is simply the first milestone you should deliver before launching into the full grant application - i.e. before you fully initiate the project

Grants are not for the faint of heart! They can take up a lot of time and resources with no guarantee of success. This is why **milestone zero is so important** - do you have the team and project to be successful with a bid now? Or should you look to grow and develop before considering a grant bid

This milestone asks you to consider:

A. Does applying for this grant make sense in the context of your business? Is your business case clear?

B. Does your project meet all the funder's 'scope' criteria as set out in their grant guidance?

C. Does your project and your project team have the 'right stuff' to win the grant against the odds?

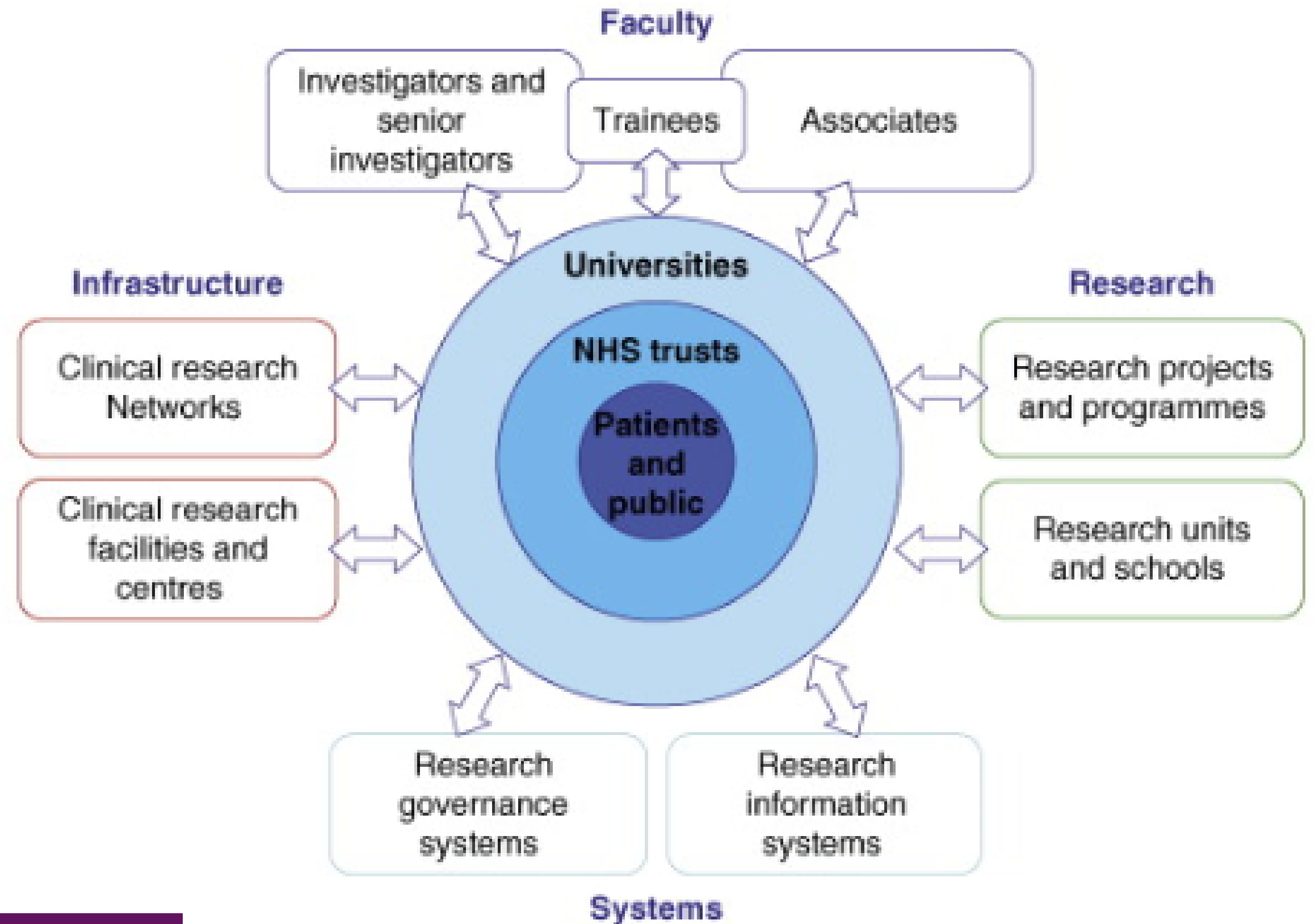A.B.C are important considerations, because you will invest considerable time in applying for a grant

Top tips when bid writing - 4 Golden Rules

1   **Know your Funder - build a relationship with them and read all guidance documents thoroughly**

2   **Bespoke your team - recruit the right people and have good advisors**

3   **Answer the question - What approach will you take and where is the focus of the innovation?**

4   **Review before submission and quickly after getting feedback with repurposing in mind if necessary**
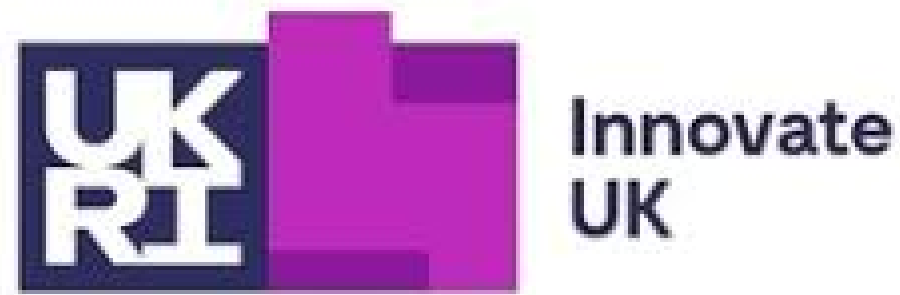
Consider

how your project serves all stakeholders including Patients and the Public, the NHS, and how University researchers can support

National Institute for Health Research

Funding resources

Innovate UK

https://www.gov.uk/apply-funding-innovation

NIHR

https://www.nihr.ac.uk/researchers/funding-opportunities/

Wellcome Trust

https://wellcome.org/

KTN Health

https://ktn-uk.org/health/

UKRI

https://www.ukri.org/

Some of these tend to be led by academic institutions and some by businesses, but all have translational funding schemes

Universities often have knowledge transfer funding (IAAs, DTPs, ICASE etc) which they can use to support industrial engagement.

Further information..

IF YOU WOULD LIKE TO FIND OUT
MORE ABOUT THE TOPICS COVERED
HERE, PLEASE GET IN TOUCH WITH
SIGHT AND FORTISNET:

SIGHT: sight@port.ac.uk
FortisNet: IfLSAdmin@soton.ac.uk

OR VISIT OUR WEBSITE TO LEARN
MORE ABOUT SIGHT AND
FORTISNET:

www.sightprogramme.co.uk

www.southampton.ac.uk/life-
sciences/health-and-medicine/active-
bodies/fortisnet.page

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